

Message Text

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PAGE 01 ISLAMA 06710 230803Z

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ACTION NEA-10

INFO OCT-01 ISO-00 PM-03 NSC-05 SP-02 SS-15 ACDA-05 OMB-01

EB-07 COME-00 TRSE-00 MC-02 SAM-01 CIAE-00 INR-07

NSAE-00 L-03 DODE-00 /062 W

----- 031504

R 230701Z JUL 75

FM AMEMBASSY ISLAMABAD

TO CUEHC/SECSTATE WASHDC 1173

INFO AMEMBASSY NEW DELHI

CONFIDENTIAL ISLAMABAD 6710

E.O. 11652: GDS

TAGS: MASS, PK

SUBJECT: P & A DECISIONS FOR PAKISTAN

REF: A. STATE 170830

 B. NEW DELHI 9799

 C. NEW DELHI 9132

1. WHILE WE RECOGNIZE THAT THE PROVISION OF P&A DATA
REPRESENTS A NECESSARY FIRST STEP IN THE MILITARY
SALES PROCESS, IT NEITHER COMMITS USG TO FINAL APPROVAL
OF THE TRANSFER NOR DOES IT COMMIT THE PROSPECTIVE
BUYER TO PURSUE HIS INTEREST. IN THIS CONTEXT, WE
WONDER WHY IT SHOULD BE EITHER NECESSARY OR ADVISABLE
TO PASS OUR P & A DECISIONS (REF A) TO THE GOI EVEN ON
AN "IF ASKED" BASIS AS NEW DELHI HAS RECOMMENDED (REF
B). IT SEEMS TO US THAT SUCH DISCLOSURE WOULD BE
PREMATURE, AND WOULD GO WELL BEYOND THE GUIDELINES
SUGGESTED BY NEW DELHI ITSELF (AND ACCEPTABLE TO US)
IN REF C.

2. WE HOPE THE DEPARTMENT WILL TAKE THESE CONSIDERA-
TIONS INTO ACCOUNT WHEN DECIDING, IN REPLY TO REF B,
HOW EARLY IN THE SALES PROCESS WHAT COULD BE VERY
MISLEADING INFORMATION SHOULD BE MADE AVAILABLE TO
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THE INDIANS.

LUPPI

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NNN

Message Attributes

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